

Joint Masters / MBA Degree Program in Entrepreneurship

	Academic Program Proposed for Students Starting at INT Management		Academic Program Proposed for Students Starting at VT Pamplin College of Business
Year One Preparatory School	Background courses with a high concentration in economics and mathematics with additional courses in computer sciences, foreign languages, geography, history, et law. Depending on cursus selected, program may put greater emphasis on economics, mathematics or technology. The greatest majority of INT Management students come from preparatory classes in economics and mathematics.		Undergraduate Degree Program at VT or elsewhere
Year Two Preparatory School			
Year Three Year One at INT Management (L3 in European System, last year of undergraduate studies)	Fall Semester Classes	Corporate Accounting (4 ECTS) Contract and Employment Law (2 ECTS) Econometrics and Data Analysis (2 ECTS) Initiation to UNIX System (1 ECTS) Introduction to the ITC World (2 ECTS) Introduction to Management (4 ECTS) Management Simulation (1 ECTS) Macroeconomics (2 ECTS) Marketing (3 ECTS) ❖ (satisfies VT MKTG 5104) Probability Modeling and Statistics (2 ECTS) ❖ (satisfies VT STAT 5624) Sales Techniques (2 ECTS) Communication, Humanities and Foreign Languages (7 ECTS)	
	Spring Semester Classes	Business Law (2 ECTS) Corporate Information Systems (2 ECTS) Corporate Telecommunications (2 ECTS) Financial Analysis (4 ECTS)	

		<p>Introduction to Entrepreneurship (1 ECTS) Introduction to Programming (2 ECTS) Human Resources (2 ECTS) Management Accounting (2 ECTS) Market Research (3 ECTS) Microeconomics (2 ECTS) New Corporate Theories (2 ECTS) Quantitative Business Methods (2 ECTS)</p> <p>Communication, Humanities and Foreign Languages (7 ECTS)</p>	
Summer One		Option 1: Summer Internship	
		Option 2: Work with INT Incubator to Develop Entrepreneurship Project	
Year Four	Fall Semester Classes	<p>Decision Modeling with Microsoft Excel (2 ECTS) ❖ (satisfies VT BIT 5474) Business Processes & e-Enabled Supply-Chain Management (2 ECTS) ❖ (satisfies VT BIT 5414) How to Design an Information System (3 ECTS) Introduction to Sustainable Development (1 ECTS) LANs, Services and Interconnection (2 ECTS) Law for Communication and IT (2 ECTS) Managerial Economics (3 ECTS) ❖ (satisfies partially VT FIN 5084) Management of Innovation and Technologies (2 ECTS) International Comparative Accounting (2 ECTS) Business and Service Marketing (3 ECTS)</p> <p>Communication, Humanities and Foreign Languages (7 ECTS)</p>	<p>Analytical Framework for Business Managers (FIN 5084 / 3 Cr) Computer-Based Decision Support Systems (BIT 5474 / 3 Cr) Managerial Statistics (STAT 5624 / 3 Cr) Organizational Behavior (MGT 5314 / Cr) MBA Career Planning (MGT 5404 / 1 Cr)</p> <p>Elective (3 Cr)</p>

	Spring Semester Classes	Business Plan (Challenge Project) (4 ECTS) Communication in an Intercultural Setting (1.5 ECTS) Human Resources Management (3 ECTS) Introduction to the Management of Security (1.5 ECTS) Macroeconomics for Finance (1.5 ECTS) ❖ (satisfies the rest of VT FIN 5804) Management concepts in Collaborative Environments (1.5 ECTS) Management Controls (3 ECTS) ❖ (satisfies VT ACIS 5294) Managerial Finance (3 ECTS) Relational Databases (3 ECTS) Quality Management (1.5 ECTS) Supply Chain Management (1.5 ECTS) ❖ (satisfies VT BIT 5414) Communication, Humanities and Foreign Languages (7 ECTS)	Management Control Systems (ACIS 5294 / 3 Cr) Marketing Policy and Strategy (MKTG 5104 / 3 Cr) Principles of Finance (FIN 5024 / 3 Cr) Production and Operations Management in a Global Environment (BIT 5414 / 3 Cr) Elective (3 Cr)
Summer Two		Option 1: Work with INT Incubator to develop and pursue Entrepreneurship Project.	
		Option 2: Work with Knowledge Works or Business Tech Center at VT to develop and pursue Entrepreneurship Project	
Year Five at Pamplin College of Business	Fall Semester	<u>Required</u> Org Behavior (MGT 5314 / 3 Cr) MBA Job Search Strategy (MGT 5414 / 1 Cr) Choice of any offered MBA courses totaling 15 Cr. while pursuing Entrepreneurship Project with either Knowledge Works or Business Tech Center on Project	<u>Required</u> Management Strategy (3 ECTS) <u>Choice of any courses below totaling 11 ECTS</u> Business and Service Marketing (3 ECTS) Business Processes & e-Enabled Supply-Chain Management (2 ECTS) How to Design an Information System (3 ECTS) International Comparative Accounting (2 ECTS) Law for Communication and IT (2 ECTS) LANs, Services and Interconnection (2 ECTS)

	<p style="text-align: center;">Spring Semester</p>	<p style="text-align: center;"><u>Required</u> Strategic Management (MGT 5794 / 3 Cr)</p> <p style="text-align: center;">Choice of any offered MBA courses totaling 14 Cr. while pursuing Entrepreneurship Project with either Knowledge Works or Business Tech Center on Project</p>	<p style="text-align: center;"><u>Choice of any courses below totaling 15 ECTS</u> Business Plan (Challenge Project) (4 ECTS) Communication in an Intercultural Setting (1.5 ECTS) French as a Foreign Language (3 ECTS) Human Resources Management (3 ECTS) Introduction to the Management of Security (1.5 ECTS) Management Concepts in Collaborative Environments (1.5 ECTS) Managerial Finance (3 ECTS) Quality Management (1.5 ECTS) Relational Databases (3 ECTS) Supply Chain Management (1.5 ECTS)</p>
<p>Option: Student Internship</p>			
<p>Dual Degree Awarded Master in Management from INT Management MBA from Pamplin College of Business</p>			